

P. U. A. M.

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PROFESSIONAL UPHOLSTERERS' ASSOCIATION OF MINNESOTA

JUNE 2023

VOL. XXXI, NO 6

P.U.A.M. MISSION STATEMENT

The Professional Upholsterers' Association of Minnesota is an organization of individuals and firms, joined together to advance, support, and promote the field of Upholstery.

Presidents Corner

The May PUAM meeting was held at The Recovery Room in Mpls. With our Host, Mavis Nelson, who provided a veritable smorgasbord of goodies along with her famous Enchilada Pie, cheesecake torts as well as refreshments. Thank you, Mavis, for your gracious hospitality and good company. Thank you also to Diana Shroyer-Guenther for all your work on completing and presenting the workshop on "How to tie springs from the bottom" (without disturbing the upholstery) which was originally developed by Steve Cone, but left unfinished at the time of his passing. A fitting tribute to the enormous contributions Steve has made to the Upholstery Industry.

Next month we are inviting everyone to come visit us at Regal Design Studio in Cambridge, Mn., where Ernie Mejia will be enlightening us all about Fabrics. We hope to see everyone here, until then, enjoy the warmer weather and have a very prosperous month!

Your President, Paul Henly

GENERAL MEETING

(You need not be a member to attend)

When: Thursday, June 8th, 2023

Time: 6:00 pm – 9:00 pm

Location: Regal Design Studio
311 6th Ave SW
Cambridge MN 55008

Hosted by: Paul & Angela Henly

Phone: 763-691-1857

Meeting Schedule

6:00 – 7:00 pm Refreshments & Social hour

7:00 – 8:00 pm **Presentation:**
FABRIC-OLOGY

8:10 - 9:00 pm Business Meeting
Nominations & Voting
Reports, Old and New Business
Open Forum & Q&A

FABRIC-OLOGY - Understanding the different types of upholstery fiber, fabrics and vinyls that are in the fabric books in our shops.

- * Performance Fiber and Fabric
- * Non-Performance Fabrics
- * Performance Vinyls
- * Ecco Friendly Fiber and Fabrics
- * Performance Outdoor Fiber & Fabrics
- * Warranties
- * Country of Origin

Effective questions and talking points when working with clients.

* a potential customer will judge your professionalism in 3 minutes or less based upon the initial questions you ask of them.

* Customer decisions are not based on the 3 P's !!!

Understanding and utilizing Fabric-Ology will make life easier for you... and make it easier for customers to justify payment to you for your professional knowledge.

Come and participate in the meeting and add Fabric-ology to your Professional Resume.

UPCOMING MEETING INFO

The Professional Upholsterers Association of Minnesota's Education Committee will have some exciting programs at the membership meetings in 2023. The following meeting locations are:

June 8, 2023	Regal Design Studio FABRIC-OLOGY
July 9-10	Future Foam Tour
Sept 9	Annual Picnic
Oct 12	French Mattress and All things Cushions
Nov 9	Invisible Zipper and Tips
Dec 14	Christmas Dinner Party

The PUAM meetings are monthly meetings to support each other and to share upholstery knowledge. If you have a topic or location that we can use, please contact us at dlsguenth@gmail.com. Any suggestions will be greatly appreciated. Thank you! *All dates and locations are subject to change so watch the newsletter each month for any unforeseen changes. Thanks!

TIME STANDARD PICTURES AND HOURS

Please continue to send before and after pictures and the hours it took to do the project. Share as much detail as possible. Send to Angela Henly who has compiled around 42 projects so far.

651-592-4008

REFINISHING & WOOD REPAIR ARTICLES

In October 2016 we had a Presentation by Kevin Southwick whom specializes in conservation and restoration of antiques and in custom wood finishes. Kevin also teaches furniture repair techniques that save lots of time. You can purchase copies of 16 of his articles about refinishing and wood repair. If you didn't get the opportunity to purchase his articles we have plenty of sets for sale. \$20 for members and \$25 for non-members. This is a discounted amount from what he was selling them for. One of the PUAM perks!

What helps one of us, helps all of us. We are stronger when we work together, help each other, and share ideas

Professional Upholsterer's Association of Minnesota

General meeting minutes of May 11th 2023 **Co-secretary - Zoule VonWald**

Hosted by: Mavis – Recovering Room Uphol. & Services

In Attendance: Diana Guenther – Shroyer Custom Upholstery, Gina Mejia – Twin Cities Upholstery & TW Senders, Shawn Kiane – Cloth & Saw, Clayton Gilespeie – Retired, CF Stinson, Anna Thiel – Anna's Alterations, Restoration & upholstery, Wil Hernandez – Custom Professional Upholstery, Ernest Mejia – Charlotte Fabrics, Geneva Erdman – Erdman's Pro Sew, Sarah Sanna – Everafter Upholstery, Diana Peltier – Lakes Upholstery, Mavis Nelson – Recovering Room Uphol. & Service, Paul & Angela Henly – Regal Design Studio Custom Upholstery, Gary Hardy – G.L. Hardy Design, Retired, Zoule VonWald – Bloomington Custom Upholstery

General meeting called to order: President Paul, slammed the hammer down at 7:15, while we were all eating yummy cheesy enchiladas, home made by Mavis, plus corn dip, and Margaritas and wine, and lots of goodies.

Diana S.G. starts the presentation off talking about our beloved Steve Cone, how 3 years ago, November 14, 2019, at Mavis's PUAM meeting, Steve gave us notebooks with step by step pictures and instructions, introduced the steps to retie springs for repair from underneath. We watched the video that was made back then, plus Diana took pictures, step by step on the process. It was so fun seeing and hearing Steve again, just like old times. Steve and Diana met at Diana's shop in January and finished the job with more pictures to be included in the final steps to be added to the notebook at a future meeting. Unfortunately Steve passed in February 2020. After 3 years, Diana, in honor of Steve and what he started, she shared the final steps and presented them to us at our PUAM meeting, step by step instruction's with pictures. I very seldom miss any of our PUAM meetings, but, I missed this one, so to see the video of Steve, working and talking, was a pure heart joy for me, plus I got a folder with the step by step instructions with pictures. Diana wrote "Thanks to Steve Cone for being the mentor to us all and his passion for teaching the skills and techniques of upholstery. We were truly blessed to have had the pleasure of his company for many years in the PUAM. A great big thanks to Diana S.G. for completing the project, and also a big thank you to Gina for helping with videos to be seen by us, Diana and Gina put it all together right before our meeting, what a real live treat it was. And to top it off, Gary Hardy turned a huge coil spring inside out!! (makes them softer, go figure) He's still got the touch! We shared a few stories,

remembering Steve. Geneva, shared how Steve came to her shop, saw a old footstool, wanted to know what was up with it, the same story, the springs needed to be repaired, but not removing the fabric, so he fixed it for her, a job she had been putting off. That was Steve, always willing to help a distressed upholster!

So What Steve started 3 years ago, in Mavis's Recovering room, Diana shared the final steps from steps 23-39 in Mavis's Recovering Room. I'm sure Steve is very proud of you Diana SG, the steps are finished!

Break time..... I think Paul only had to use the hammer 3 times to bring us back to order! Back to business....

Secretary Minutes: I said no one reads them, and I was corrected, You all, love our minutes. Thank you! Minutes from Angela last month at Twin Cities Upholstery. Motion made by Sarah to accept the secretary minutes, 2nd by Geneva (who wasn't able to walk on one of her feet for 12 weeks)

All in favor, motion passed.

Treasurer's Report: Anna gave the treasury report. Expense's for printing, Google website, \$75.00 from Ernest for the labels. Motion made by Angela to accept the Treasurers report 2nd by Diana G. All in favor, motion passed.

Education: Diana P is loving her new position, she didn't wine to long. Apparently there is interest in learning how to do invisible zippers, presentation by Anna and a presentation by Sarah on French mattresses. Mavis is having a PUAM in October, Sarah's presentation and November at Lakes Upholstery, Anna's presentation. Gina said she could do a tropic on talking to customers, and someone thought learning what to use for stuffing outdoor cushions, or how to make crowned cushions with stuffing.

Marketing: Gina sent a post to our PUAM facebook which is managed by Lindsay (A Chick & A Chair). Also remember to send your before and after pictures to our PUAM facebook page to be posted.

Membership committee: Gina reported we have 25 shops, 9 associates, 3 supporting for a total of 37 members. We received our new membership list, with our three new members, TW Senders, Jan Johnson and Scottys Upholstery. Welcome! Gina stated, she couldn't take all the credit for her success running Twin Cities Upholstery and TW Senders. If it wasn't for her husband Ernie and daughter Crytal helping she couldn't so it.

Social Committee: We heard from Geneva who was unable to walk for 12 weeks due to her foot, she is now healed and walking, she reported we got a thank you card from Diane Parlin for the flowers in January due to her husband passing. She also (Geneva) brought Pansies for Mavis, who just lost her niece and sister this last week., We signed a card for Mavis and just hope she knows how much we care for her and her loss of family. We are here for you Mavis, just a call away.

Tour Committee: We are on for the foam tour – July 9th Sunday we go to Wisconsin, tour is on the 10th also the day we come home. The tour committee, Randy the contact with

future foam, Diana SG coordinating and getting the details, Anna setting up the hotel arrangements, and Angela lining up our transportation. (Ernies van, Pauls van, Zoule Van). It's a 4 hour trip, deadline to sign up is July 1st! we are limited to 12 people (details to follow)

Website: Report by Diana G. - New members were added, meeting info updated, and May 2023 Newsletter was added

Newsletter: Our newsletter is now available to anyone that wants to read it on our Website. We have two nonmembers that pay \$15.00 annually to have a copy of our newsletter sent to them. A-I Foam, Charlotte Fabrics, and Fabric Supply all keep extra copies on their counters for other upholsters to pick up one to read, plus Ernest passes them out on his journeys to other upholstery shops.

Old business: Mavis has old Upholstery VCR tapes, that we all agree should be made into current copies we could watch, maybe do it for a meeting – watch old upholstery tapes with popcorn and beer! Angela is taking over that project.

Clayton made a mention, how he's enjoying watching our group do what it was meant to do, help each other.

An Example would be, we have a new member, Will of Custom Professional Upholstery, join us and Mavis had a question on a wood project. Will gave us a company he has used for years for all types of wood problems, etc.

One project was bendable plywood plus they have lots of good ideas to help out upholsterer's, here's the company: Holdahl Company at 1925 Lane N. Plymouth, Minnesota 763-231-3130

If I remember right, Will joined because Ernest gave him a Newsletter, and Diana P. joined because she saw the newsletter at Charlotte Fabrics.

We still have Southwick brochures available for \$20.00 for all kinds of your wood problems.

Continue to send your pictures to Angela, before and after and the hours involved for our Time Standard Study. 651-592-4008

Open Forum: Geneva told the story of a lady from the past who wanted fabric with peacocks for a couch and love seat that was no longer available. She is doing it now in purple and a crazy color pattern from Charlotte Fabrics. Geneva way to go, glad you could join us again. Keep up the good work!

And I (Zoule) shared a tip for any glueing on vinyl, its Loctite Vinyl, fabric and Plastic, and it works great! (Menards sells it under \$4.00)

Also, again with Diana P, her tip to get glue off your hands, use hand sanitizer

Motion to Adjourn: by Angela, Diana SG 2nd, all in favor, Motion passed to adjourn at 9:10pm

Thank you again Mavis, You never disappoint, even after all you have gone through, your still standing strong for us. We love you Mavis, and our thoughts and prayers are with you always for comfort and strength..!

President Paul Henly presenting Gina Mejia with the new PUAM Plaque for TW Senders



Clayton, Sarah, Zoule, and Gary.



Gary Hardy turning a spring inside out to soften and shorten.



.Paul, Angela, Mavis, Diana P, Ernest, and Geneva



Geneva showing the spring stretcher tool she found hanging out in her shop.

Angela showing us the quilt she made.

RECIPES FROM MAVIS

CHICKEN ENCHILADA PIE

- 2 Cans cream of Chicken soup
- 1 Can cream of Mushroom soup
- 2 1/2 Cups Diced Cooked Chicken
- 1 1/3 Cups Half & Half
- 2 Tbls Diced Green Chilis (Zapata TexMex Milo)
- 16 oz Shredded Cheddar Cheese
- 10 Soft Flour Tortillas (Aztec)

Mix first 5 ingredient well. Place 6 Tortillas in bottom of 9x13 pan, lining sides & bottom. Cover with 1/2 of soup mixture. Cover soup mixture with 1/2 of the shredded cheese. Repeat with one more layer of tortillas, soup mixture and cheese.

Bake 45 to 30 minutes at 350*. Serve with sour cream and jalapeno peppers (or more diced chilis or salsa), and probably a salad or refried beans.

BLACK BEAN SALSA

Small bag of frozen corn
One red pepper diced
1/2 cup red onion
1 jalapeno pepper
1 can black beans drained
1/3 cup cilantro
1/3 cup lime juice
1/3 cup olive oil
1/4 tsp cayenne pepper
1/2 tsp cumin
1/3 tsp salt

JULY FUTURE FOAM TOUR

We are going to finally be able to go on the Tour at Future Foam in Middleton Wisconsin that was postponed due to the Pandemic. There is a limit of 12 people, possible splitting us into 2 groups of 6 for the tour. Future Foam is going to provide us with lunch after the tour. We will be car pooling on Sunday to Middleton, WI, staying over night in a Hotel and then going to the Future Foam Plant the next morning to see how foam is made.

WHEN: Sunday July 9th - Monday July 10th.

TIME: Sunday meeting at 10:30am at Grahns Uphol. in St Paul. 4.5 hr. trip. Returning to meeting location Monday approx. 6pm. Paul and Ernest will be driving their vans which both hold 6 comfortably. \$25 round trip car pool fee.

Hotel: Block of 6 rooms reserved for the PUAM at Holiday Inn Express & Suites Madison West-Middleton, an IHG Hotel. 7/9 check in and 7/10 check out. We will call and reserve individually and pay at check in. Room rate is \$139 plus tax which equal \$157.77 per room. 2 queen beds per room.

Deadline July 1st To commit to the Tour

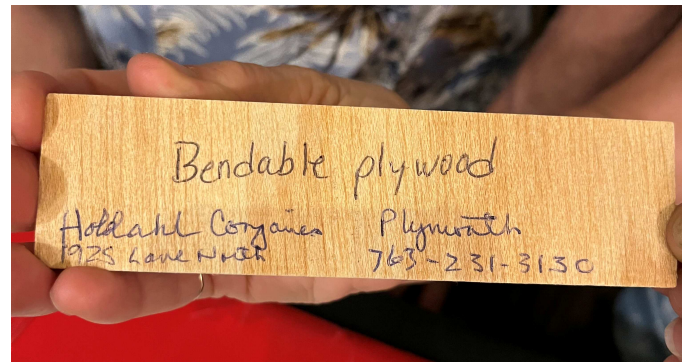
Call Diana 612-849-8050

Due to 12 limit, Commit as soon as possible

TIPS

When working on old frames that are full of nail holes, use 635 Thin Epoxy Resin from US Composites Epoxy, 561-588-1001. It can be slowly poured into holes and it sinks way down into the holes. Wear gloves and an apron. Let it harden and you'll be able to nail or staple into it. You can also stain it with powder stain. Tip given by Jim Carlson of J Carlson Upholstery Inc in Duluth Also from Jim Carlson, when sewing double welt with heavy fabric, be sure to steam open the seams where you splice the fabric.

When you get sticky fingers from glueing fiber on foam for cushions, use hand sanitizer to clean it off. Tip given by Diana Peltier of Lakes Upholstery. Also from Diana P, when wanting to use original jute edge roll that is old and in need of help, use scrap fabric to wrap it and sew it onto the original edge roll to give it new life. To create an edge roll from scratch, start with welt, (the bigger the better) and keep adding layers of fabric sewing as close as you can to the welt until you get the desired size. Good way to use up scrap fabric!



Need bendable wood for curved frame repair or building? Holdahl Company at 1925 Lane N. Plymouth, Minnesota 763-231-3130 They also have lots of good ideas to help out upholsterers. Tip given by Will Hernandez of Custom Professional Upholstery.



Will holding sample of vinyl glued together by Zoule's find.

Zoule VonWald of Bloomington Custom Uphol needed to **bond vinyl to vinyl**. She found Loctite Vinyl, Fabric, & Plastic glue at Menards that works like a charm.



PUAM CLASSIFIED ADS

Any member may place a free Ad here. Non-members fee is \$10.00 a month. Help wanted equipment for sale, etc.

Contact Diana Guenther, 763-755-9317 dlsguenth@gmail.com

EMPLOYMENT OPPORTUNITY:

Randy's Booth Co. is a custom hospitality Furnishing Company located in Crystal, MN that is seeking a full time or part time person with experience in Commercial sewing and cutting willing to train if they have some experience.

Email: bert@randysboothco.com or
call (612) 229-4330 for more info

HELP WANTED:

CAREER OPPORTUNITY Plymold, 100% employee-owned furniture and fixture manufacturing company. Proudly showcased in restaurants around town including Subway, Dairy Queen, and Buffalo Wild Wings. Plymold offers rewarding career paths where the only limitation is your own dedication. More than 180 make up the team-oriented, fast paced work environment with a focus on continuously improving who we are, what we do and how we do it. We are proud of being an 100% employee-owned company and proud of our products. We are currently looking for upholsterers and industrial sewers to join our work team at our Kenyon, MN facility. Plymold offers reduced work schedules upon business availability, multiple shifts and generous benefits including 401(k) match. Interested in learning more? Take a look at the website with access to an online application at www.Plymold.com If you have additional questions and/or concerns please feel free to email us at careers@plymold.com

MEMBERSHIP BENEFITS

PUAM Newsletter with free classified Ads
Listing on the PUAM website
Networking Opportunities
Educational Presentation
Resource list of services
Swap and Sell Meets
Group Marketing
Discount group buys
Trade Show Participation
Expand your business and network with other industry professionals by becoming a member of the Professional Upholsterers Association of Minnesota. PUAM was started in 1989 and has members through out the state in all facets of the upholstery industry. Come check us out!



Who Are We?

The Professional Upholsterers' Association of Minnesota is an organization of individuals and firms, joined together to advance, support, and promote the field of Upholstery.

Want to join us? We would love to have you! To receive a membership application, call, go to our web site, write or e-mail us today:

ADDRESS: PUAM
PO BOX 14
OUTING, MN 56662

E-MAIL: puam@upholsterymn.org
WEB SITE <http://www.upholsterymn.org>

OUR OFFICERS & BOARD MEMBERS

PRESIDENT Paul Henly 763-691-1857 763-242-1163
paulhenly@regaldesignstudio.com

CO-VICE PRESIDENT Gina Mejia 763-300-9576
Diana Guenther 612-849-8050

CO-SECRETARIES Angela Henly 763-691-1857
Zoule VonWald 952-884-2997

TREASURER Anna Thiel 218-234-2851

AT-LARGE Mavis Nelson, Geneva Erdman, Sarah Sanna, & Ernest Mejia

COMMITTEES

EDUCATION Diana Peltier 651-257-2706

TECH COMMITTEE Paul Henly (Chair) 763-691-1857

MARKETING Lindsay Orwig (Chair) 612-293-9465

MEMBERSHIP Gina Mejia 763-300-9576
Diana S Guenther 612-849-8050

SOCIAL Geneva Erdman (Chair) 651-464-7861

WEBSITE

Diana Guenther Manager 763-755-9317

NEWSLETTER PUBLISHING

Diana Shroyer Guenther Editor 763-755-9317
dlsguenth@gmail.com cell 612-849-8050

Charlotte FABRICS

ERNEST MEJIA

Sales Representative

ERNEST@CHARLOTTEFABRICS.COM

DIRECT

763-587-8915

CUSTOMER SERVICE

800-328-5224 Ext. 252

3101 Louisiana Avenue North, New Hope, MN 55427

CHARLOTTEFABRICS.COM

Stinson®

Sara Carlson
Textile Consultant
SD / ND / MN / WI

612 554 2279 mobile
800 841 6279 toll free
248 299 3884 fax
scarlson@cfstinson.com

C.F. Stinson, LLC
2849 Product Drive
Rochester Hills, MI 48309

cfstinson.com



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Inclement Weather

Now that we are in the **server weather** months, this is a reminder that in the case of inclement weather we will not have in person meetings if any of the Twin City areas are under severe weather we may move to Zoom or postpone to another date. *Watch for Zoom instructions and date changes in your emails.

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PO BOX 14
OUTING, MN 56662



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2022-2023 PUAM MEETING PRESENTATIONS

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